Stephen C. Lagasse

Certified General Real Estate Appraiser & Real Property Consultant Certified Better Business Bureau Rating: A+ www.LagasseAppraisal.com

> Vermont Certified General Real Estate Appraiser 80-0000213 New Hampshire Certified General Real Estate Appraiser NHCG-247

Employment: Lagasse Appraisal — 1993 to present

Thompson Appraisal Company, Concord NH — 1990 to

1993

I've appraised real property in 109 VT/NH/ME/MA

towns and cities.

For the past 21 years, I've been Upper Valley Habitat for

Humanity's pro bono appraiser.

Partial List of Clients: Vermont Land Trust:

Upper Valley Land Trust; Hanover Conservancy; The Nature Conservancy; The Monadnock Conservancy; FEMA; VT Fish & Wildlife Dept; VT Dept of Parks & Recreation; VT Agency of Transportation; NH Attorney General's Office; Department of Transportation; Dartmouth College; NH & VT municipalities; FDIC; non-profit organizations; attorneys; private individuals; private corporations.

My Appraisals Have Been Used For:

FEMA pre-disaster valuations; IRS conservation easement and property donation appraisals; State and Federal Yellow Book assignments; conventional and 'forever-wild' conservation easement valuation; conservation easements with OPAV agricultural-value repurchase options; estate resolution; estate planning; estate taxation; Eminent Domain proceedings; municipal ad valorem taxation & ad valorem tax abatement; insurance valuation; retroactive appraisal of destroyed properties; litigation support; divorce property disposition; valuation arbitration; option valuation; foreclosure/REO disposition; not-for-profit community development construction & conversion; conventional purchase financing & re-financing; prepurchase & pre-sale valuation opinions.

Appraised Property Types:

Residential properties: I've appraised over 1,000 single-family, condominium and multi-family residence properties; also apartment complexes; residential, condominium, and timeshare developments; seasonal, year-round and unimproved lakefront and riverfront properties;

Commercial/Industrial properties: Mixed-use commercial property; office space; light industrial & warehouse properties; convenience stores; property abutting active rail lines; gasoline service stations; express-lube facilities: self-storage facilities: unimproved commercial land; campgrounds;

condominium campgrounds; private recreational facilities; regional automobile raceways; championship automobile raceways.

Other property types: Conservation easements; land-locked parcels; islands; capped-appreciation properties; going-concern properties; special-purpose properties; fractional interests.

Expert Testimony: I've testified as an expert witness before the following:

Vermont: Windsor County Family Court; Hartford Board of Civil Authority; **New Hampshire**: NH Board of Tax and Land Appeal; Family Courts of Grafton & Rockingham Counties

Professional Education: Valuation of Conservation Easements (5 days)

(Conventional; Yellow Book; IRS) Appraisal Institute/ American Society of Appraisers/Land Trust Alliance; Little Rock, Arkansas; Dec-2007

(partial) Uniform Appraisal Standards for Federal Land Acquisitions:

(Yellow Book) (2 days); Appraisal Institute; Marlborough, MA; April-2008

Appraising Easements (Conventional & IRS);

Massachusetts Board of Real Estate Appraisers; West Yarmouth MA; March-2012

National Resource Conservation Service (NRCS)

appraisal seminar; US Dept of Agriculture; Dayton, Ohio; January-2011

<u>2015 Green Real Estate Symposium</u>; Vermont Green Home Alliance — Fairlee, VT; October-2015

<u>Appraisal for Federal-Aid Highway Programs</u>

(FHI Course 141043); (2 days) Concord, NH; September-2007

Appraisal & Appraisal Review for Federal-Aid Highways

(FHI Course 14126); 1992 (4 days)

IRWA Course 421 - The Valuation of Partial Acquisitions; (4 days);

International Right-of-Way Association Concord, NH; July-2016

OTHER APPRAISAL INSTITUTE CLASSES (partial)

- Forestland Valuation (seminar 2021)
- Conservation Easement Valuation (seminar 2022)
- Fundamentals of Uniform Appraisal Standards for Federal Land Acquisitions (2020)
- The Cost Approach: Unnecessary or Vital to a Healthy Practice?
- Case Studies in Appraising Green Residential Properties
- Eminent Domain & Condemnation
- Valuation of Green Residential Properties
- Analyzing Operating Expenses
- Business Practices and Ethics

- Residential Demonstration Appraisal Report Writing Seminar
- Case Studies in Real Estate Valuation—General (5 days)
- Report Writing and Valuation Analysis—General (5 days)
- Standards of Professional Practice, Part A
- Standards of Professional Practice, Part B
- Capitalization Theory and Techniques, Part A
- Capitalization Theory and Techniques, Part B
- Basic Valuation Procedures
- Real Estate Appraisal Principles
- Comparative Analysis
- Appraising from Blueprints and Specifications
- Uniform Standards of Professional Appraisal Practice and updates: Appraisal Institute (2022-24); American Society of Appraisers; Nat'l Assn of Independent Fee Appraisers;

OTHER PROFESSIONAL EDUCATION

Licensed Real Estate Salesperson in Pennsylvania (1987) and North Carolina (1989)

Additional Information

- Served six years as a United States Air Force Officer: 1982-1988
- B.A. Physics, College of the Holy Cross, Worcester Massachusetts 1981
- B.S. Electrical Engineering, University of New Mexico, Albuquerque NM 1984
- Graduate, Lebanon High School, Lebanon NH 1977
- Graduate, St Paul's School Advanced Studies Program, Concord NH 1976
- Weekly sign language volunteer: White River Elementary School (1998-2009)
- Everybody Wins! Weekly Reading Mentor: White River School (2002-09)
- Volunteer Basketball Supervisor, Hartford Rec Department: 1998-present
- Town of Hartford, New Central Library Committee: 2000
- Town of Hartford, Ancient Roads Committee: 2007-present
- Town of Hartford, New Municipal Pool Committee: 2018
- Town of Hartford, New Town Assessor Interview Panel: 2020
- Town of Hartford, Chief of Police Selection Panels (3): 2012 & 2014
- Chair, Town of Hartford Zoning Board, Hartford VT: 2007-present

STATE CERTIFICATIONS



State of Vermont

Real Estate Appraisers Certified General Real Estate Appraiser



Stephen C Lagasse 58 N Main St Ste 202 White River Junctio ,Vermont 05001-7205

Credential #: 080.0000213

Status: Active

Effective:

Jun 01,2022

Expires:

May 31, 2024

Secretary of State



State of New Hampshire Real Estate Appraisers Board

<u>Authorized as</u> Certified General Appraiser

Issued to: STEPHEN C LAGASSE

Active

License #; NHCG-247 Issue Date: 01/01/1993

Expiration Date: 03/31/2024